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CLIENT CASE

XPERTS COUNCIL

International player Xperts Council chooses PESCHECK for the screening of industry experts registered in its network. This improves credibility towards its clients.

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Pescheck: the 'Check in the Box' for Credibility Xperts Council

Xperts Council expertly bridges the gap between global organizations grappling with intricate challenges and top-tier industry experts poised to resolve them. Their clientele comprises eminent organizations deeply committed to stringent compliance standards. In a move to align with these critical compliance requirements and underscore their dedication to operational excellence, Xperts Council has strategically partnered with PESCHECK.

> "With the expert screening, we underline our professionalism."

Using PESCHECK, Xperts Council conducts background checks on the many experts they recommend to their clients. These experts come from all over the world. "Screening these experts is important because our clients, typically large consulting firms, hold compliance in high regard," says Aartik Fernandez, Global Sales Director of Experts Council. "Through PESCHECK, we now also emphasize our professionalism in screening. We show that we take the laws and regulations, with which our relations must comply, seriously."

The Check

The company does not check every expert they select for clients. They choose to conduct this research randomly. Aartik: "This is partly due to the speed with which we operate and the fact that these are often 'short term consultancy' assignments. We want to quickly respond to a help request. All this together has led us to randomly check experts."

Moreover, Xperts Council informs all experts that they can be verified at any time: before, during, and after the assignment. This ensures that experts enter a consultancy trajectory more consciously.

During the check, they look at experience, education, and background. "The most valuable part for us is the sanctions list check. In no time, we know if there is a risk associated with the respective expert and whether experts are who they say they are," says Aartik.



Aartik Fernandez
Global Sales Director
Xperts Counsil

Check in the Box

Fortunately, the company has not yet encountered any 'red flags.' However, this screening proves to be an extra check in the box for potential clients to work with us. Aartik: "It makes sense, doesn't it? If clients have compliance work top of mind, it's nice if a contractor adheres to the same standards. It makes signing contracts a bit smoother, I have noticed."

The Pros

Xperts Council chose PESCHECK after an extensive selection process, where other providers were also invited. Ultimately, the choice fell on PESCHECK because of the connection and pricing model. "We pay per check, which is a pleasant model for us because we only pay for what we actually use. Also, it was an absolute advantage that PESCHECK is more Europe- focused than the other two parties. Since we operate from Paris and Porto, that made the difference. PESCHECK literally and figuratively speaks our language and is familiar with local laws and regulations."

Time Saving

When asked if PESCHECK provides other benefits, Aartik replies: "Previously, we performed these checks manually. That was a time-consuming job. That has now changed. Moreover, our compliance officer sees exactly which checks are ongoing and which have been completed via a dashboard, including outstanding actions and peculiarities. PESCHECK saves us time and thus money, we increase the number of checks, and it positively affects our image as a reliable consultancy firm. This is important for us to further strengthen our competitive position in the future."

Conclusie

With the implementation of Pescheck, Xperts Council not only meets the high compliance expectations of its clients but also promotes its credibility and saves time and resources.